



**全漢企業股份有限公司**  
**2020第四季經營績效法人說明會**  
**FSP Technology Inc.**  
**4Q 2020 Results Analyst Meeting**

# 免責聲明

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# 公司概況 About Us

全漢企業股份有限公司

(FSP Group)

創立於1993年4月

(Established April, 1993)

西元2002年在台灣股票上市

(Listed on Taiwan Stock Exchange in 2002)

全球第十大交換式電源供應器廠商

(Position Worldwide Top 10 switching power supplier)

員工人數 全球約6,200名員工

(Employee Worldwide Over 6200 persons )



### 願景

成為全球綠色能源解決方案領導者，深入每個人的生活，為環境做出貢獻。

### Vision

To be the global leading provider of green energy solutions , touch people's life, contribute to the better environment.

### 使命

以創新的服務和優質的產品，為客戶、員工與股東創造最大價值。

### Mission

Providing the best value to customers, employees and shareholders by our innovative service and high quality products.



## FSP Product line Milestones

**FSP Technology establish**  
PC ATX initial and co-design with Intel



1993

2003

**Joint Venture with QQE**  
Phase Into Industrial Charger



**Invested in 3Y Power Technology**  
Comprehensive Redundant Product Lines



2004

2007



**Merge Protek Power**  
Enlarge Medical Power Business



**Joint Venture with Voltronic**  
Comprehensive UPS Product Lines



2008

2012

**Establish New Energy Solution BU**  
Launch " ESS  
( Energy Storage System )



**Innovation Product**  
Launch " Smallest 60W NB Adapter



2016

2020



**CRPS 2.4KW**



# 全方位能源解決方案供應商

## Power Supply Total Solution Provider



5G PSU



Charger



DIN Rail



Retail Product



UPS



PV Inverter



Energy Storage System



TV PSU



PC PSU



SSL



Medical PSU



IPC PSU



Redundant



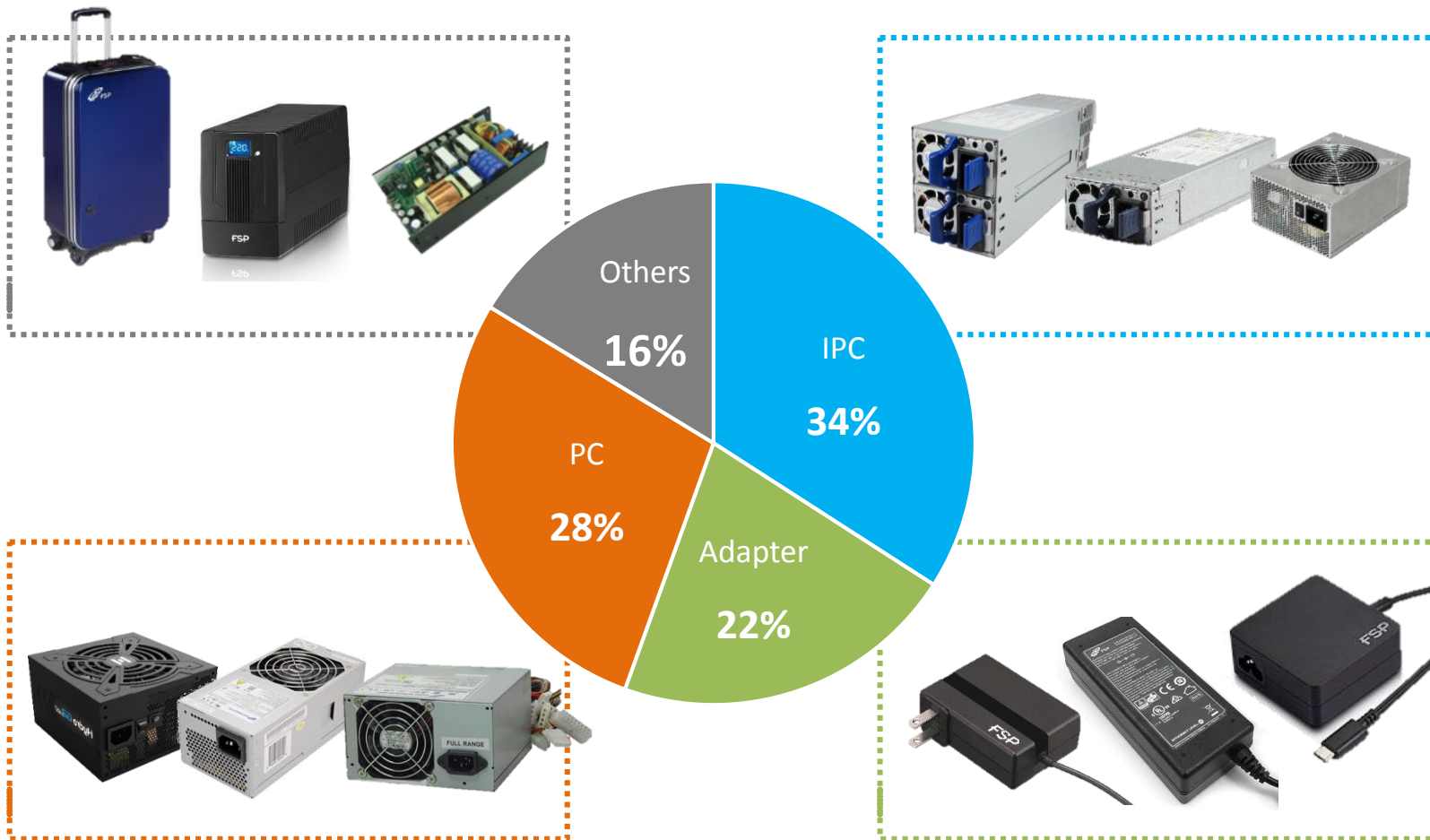
Open Frame



Adapter

# 營收分佈

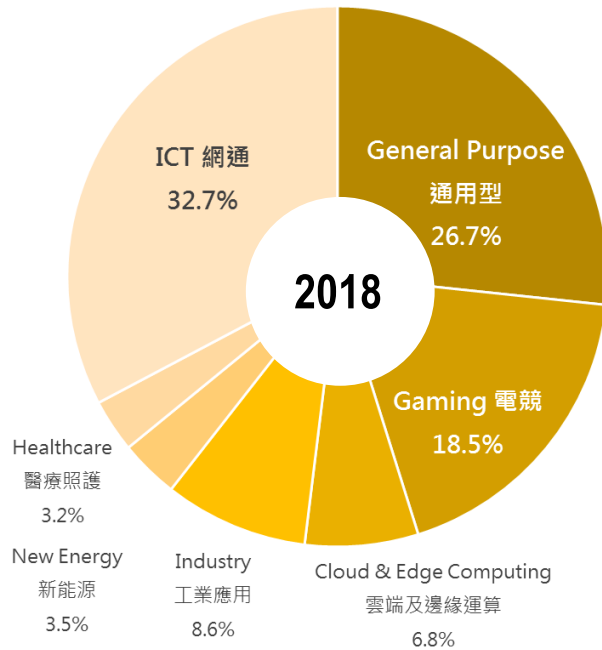
## Product Portion



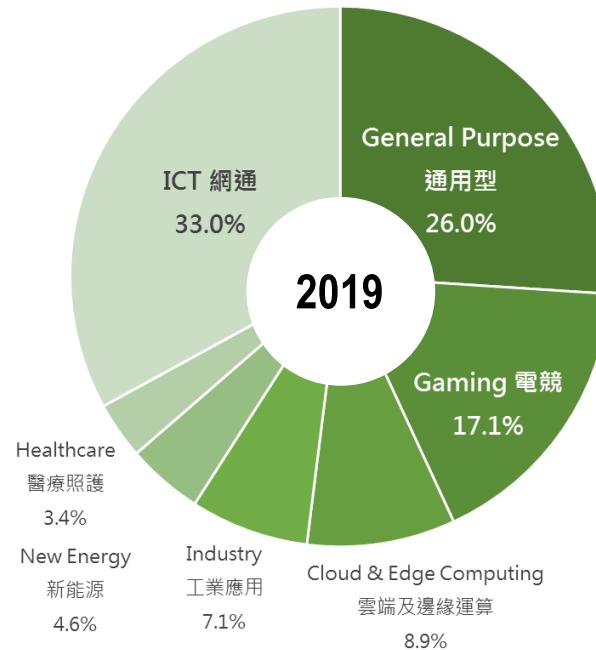
※ Others included Open frame, UPS, Energy management, PSU for Medical & TV applications



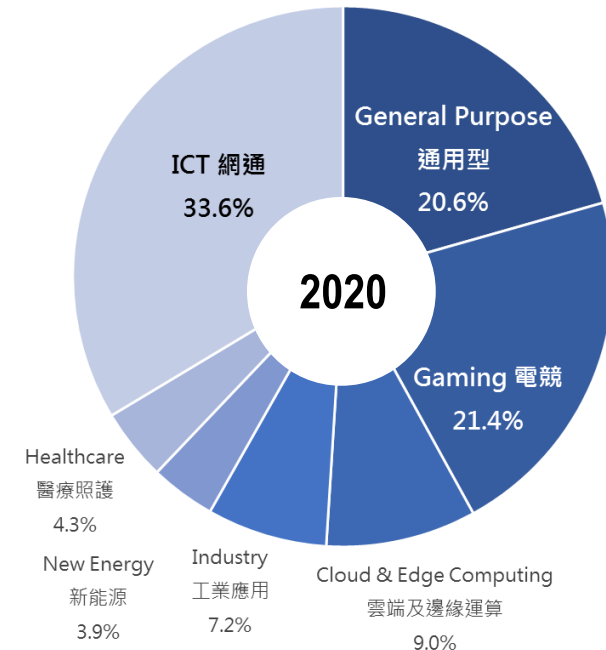
# 2018~2020 應用佔比 Application Percentage



營業收入淨額 (Net Sales revenue)  
14,522,062 (新台幣仟元; NT\$ thousand)



營業收入淨額 (Net Sales revenue)  
14,259,326 (新台幣仟元; NT\$ thousand)



營業收入淨額 (Net Sales revenue)  
14,796,460 (新台幣仟元; NT\$ thousand)





# 合併綜合損益表

## Consolidated Statements of Comprehensive Income

單位：新台幣仟元  
Unit: NT\$ thousand

	2020/01/01 To 2020/12/31	2019/01/01 To 2019/12/31	YoY
營業收入淨額 (Net Sales revenue)	14,796,460	14,259,326	4%
營業毛利 (Gross profit from operations)	2,063,548	1,524,973	35%
營業淨利(損) (Net operating income (loss))	462,337	(31,559)	-1565%
營業外收入及支出 (Non-operating income and expenses)	471,707	225,348	109%
稅前淨利(損) (Profit (loss) from continuing operations before tax)	934,044	193,789	382%
所得稅費用 (Tax expense)	241,969	49,665	387%
淨利歸屬於母公司業主 (Profit attributable to owners of parent)	669,314	135,390	394%
基本每股盈餘 (元) (Basic earnings per share)	3.55	0.70	407%

# 合併財務比率

## Financial Ratio

財務比率(%) financial ratio	2020/01/01 To 2020/12/31	2019/01/01 To 2019/12/31
毛利率 (Gross margin)	14	11
營業利益率 (Operation income margin)	3	-
稅前淨利率 (Per-tax income margin)	6	1
淨利率 (Profit Margin)	5	1



# 合併業外收支細項

## Non-Operating Profit Breakdown

單位：新台幣仟元  
Unit: NT\$ thousand

	2020/01/01 To 2020/12/31	2019/01/01 To 2019/12/31
利息收入 (Interest revenue)	23,883	37,615
股利收入 (Dividend revenue)	107,452	94,703
政府補助款 (Government Grant)	53,697	41,811
處份待出售非流動資產利益 ( Gain on disposal of Non-current assets or disposal groups classified as held for sale, net )	326,059	-
外幣兌換(損)益淨額 (Foreign exchange (loss) gain)	(89,088)	(50,610)
處份投資利益 ( Gain on disposal of investments )	-	35,791
其他 (Others)	49,704	66,038
合計 (Total)	471,707	225,348



# 合併資產負債表

## Consolidated Balance Sheet

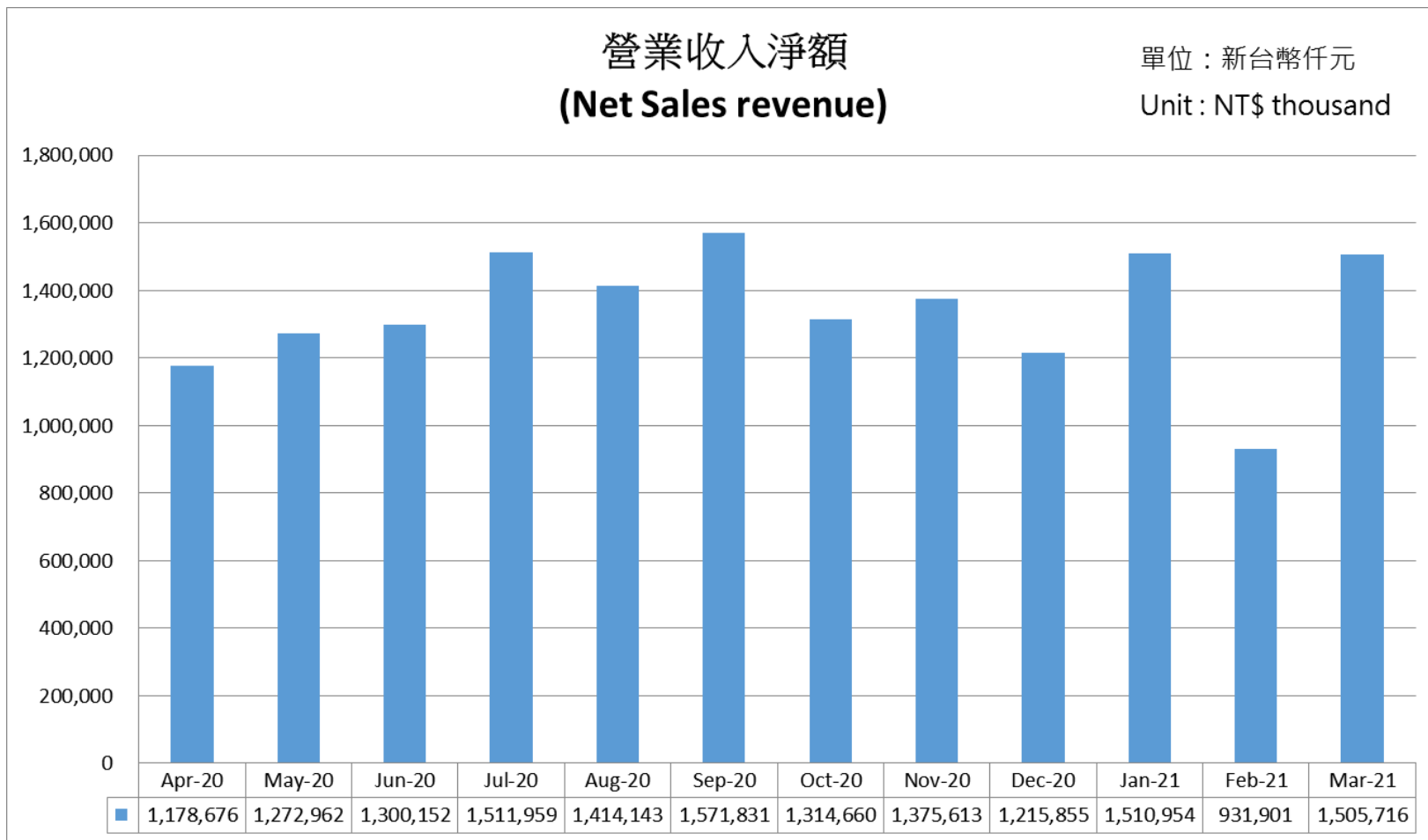
單位：新台幣百萬元

Unit: NT\$ million

	2020/12/31	2019/12/31
現金及約當現金 (Cash and cash equivalents)	3,051	2,784
應收帳款淨額 (Accounts receivable, net)	3,607	3,762
存貨 (Current inventories)	2,655	2,113
流動資產合計 (Total current assets)	10,747	9,902
透過其他綜合損益按公允價值衡量之金融資產-非流動 ( Non-current financial assets at fair value through other comprehensive income)	5,273	3,367
不動產、廠房及設備 ( Property, plant and equipment)	1,524	1,459
非流動資產合計 (Total non-current assets)	7,702	5,847
<b>資產總計 (Total assets)</b>	<b>18,448</b>	<b>15,748</b>
應付帳款 (Accounts payable)	4,843	4,530
流動負債合計 (Total current liabilities)	6,412	6,074
<b>負債總計 (Total liabilities)</b>	<b>6,956</b>	<b>6,659</b>
股本 (Total capital stock)	1,873	1,923
保留盈餘合計 (Total retained earnings)	3,387	2,648
透過其他綜合損益按公允價值衡量之金融資產未實現評價損益 (Unrealised gains (losses) from financial assets measured at fair value through other comprehensive income)	5,004	3,199
<b>權益總計 (Total equity)</b>	<b>11,493</b>	<b>9,090</b>
每股淨值(元) ( Book Value Per Share)	59.73	45.69

# 採用IFRSs後之月營業收入資訊

## Monthly Net Sales revenue information after adopting IFRSs



**POWER**  
NEVER ENDS