



全漢企業股份有限公司
2019第3季經營績效法人說明會
FSP Technology Inc.
3Q 2019 Results Analyst Meeting

免責聲明

Disclaimer

本公司並未發佈財務預測，但本簡報所作有關本公司財務上、業務上、Q&A之說明，若涉及本公司對未來公司經營與產業發展上之見解，可能與未來實際結果存有差異。此差異其造成之原因可能包括市場需求變化、價格波動、競爭行為、國際經濟狀況、匯率波動、上下游供應鏈等其他各種本公司所不能掌握之風險因素。

No representation or warranty express or implied, is or will be made in or in relation to, and no responsibility or liability is or will be accepted by the Company as to, the accuracy or completeness of the information and any liability therefore is hereby expressly disclaimed.



公司概況 About Us

全漢企業股份有限公司

(FSP Group)

創立於**1993年4月**

(Established April, 1993)

西元**2002年**在**台灣股票上市**

(Listed on Taiwan Stock Exchange in 2002)

全球排名 **前10名**電源供應器廠

(Position Worldwide Top 10 switching power supplier)

員工人數 **全球約7,000名**員工

(Employee Worldwide Over 7000 persons)



願景

成為全球綠色能源解決方案領導者，深入每個人的生活，為環境做出貢獻。

Vision

To be the global leading provider of green energy solutions , touch people's life, contribute to the better environment.

使命

以創新的服務和優質的產品，為客戶、員工與股東創造最大價值。

Mission

Providing the best value to customers, employees and shareholders by our innovative service and high quality products.



FSP Product line Milestones

FSP Technology establish
PC ATX initial and co-design with Intel



1993

2003

Joint Venture with QQE
Phase Into Industrial Charger



Invested in 3Y Power Technology
Comprehensive Redundant Product Lines

2004

2007



Merge Protek Power
Enlarge Medical Power Business



Joint Venture with Voltronic
Comprehensive UPS Product Lines



2008

2012

Establish New Energy Solution BU
Launch " ESS
(Energy Storage System)



Innovation Product
Launch " Smallest 60W NB Adapter



2016

2019



CRPS 2.2KW



完整的電源供應器產品線 Comprehensive Power Supply Line



Adapter



Industrial PSU



IPC PSU



Medical PSU



LED PSU



PC PSU



UPS



TV PSU



Energy Storage System



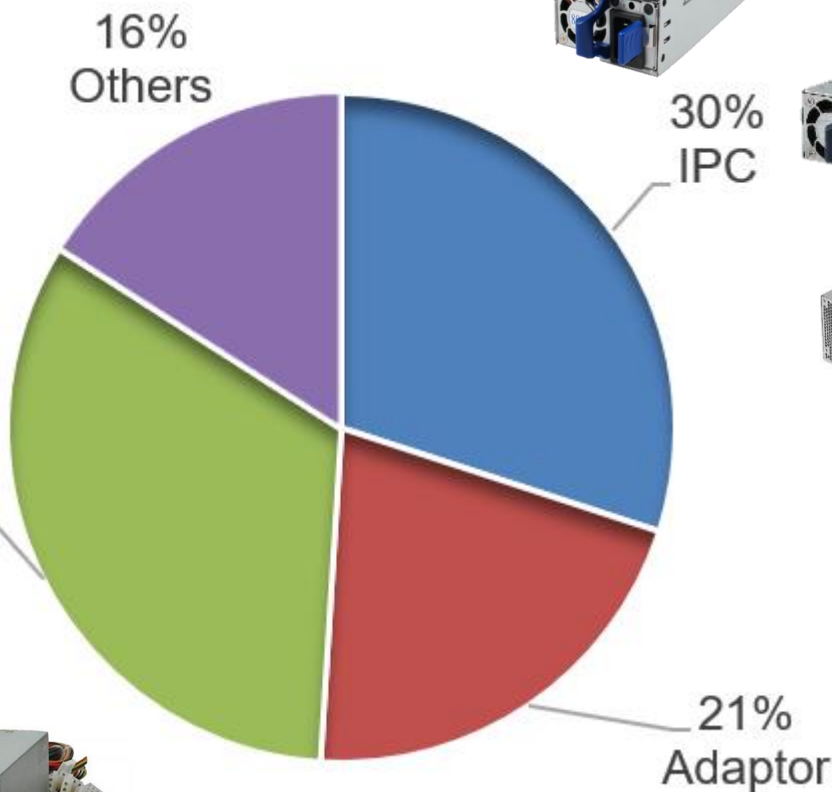
PV/Micro Inverter



Accessory



營收分佈 Product Portion



※ Others included Open frame, UPS, Energy management, PSU for Medical & TV applications



合併綜合損益表 Income Statement

單位：新台幣仟元
Unit: NT\$ thousand

	2019/3rd	2018/3rd	2019/01/01 To 2019/09/30	2018/01/01 To 2018/09/30	YoY
營業收入淨額 (Net Sales revenue)	3,848,468	3,808,892	10,428,006	11,011,841	-5%
營業毛利 (Gross profit from operations)	448,384	406,348	1,071,380	1,132,968	-5%
營業利益 (損失) (Net operating income (loss))	65,191	(35,906)	(102,263)	(136,720)	-25%
營業外收入及支出 (Non-operating income and expenses)	106,364	162,936	244,931	272,393	-10%
稅前淨利 (Profit from continuing operations before tax)	171,555	127,030	142,668	135,673	5%
所得稅費用 (Tax expense)	32,291	18,726	38,103	4,646	720%
淨利歸屬於母公司業主 (Profit attributable to owners of parent)	131,482	106,569	96,433	119,469	-19%
基本每股盈餘 (元) (Basic earnings per share)	0.68	0.55	0.50	0.62	-19%

財務比率

Financial Ratio

財務比率(%) financial ratio	2019/3rd	2018/3rd	2019/01/01 To 2019/09/30	2018/01/01 To 2018/09/30
毛利率 (Gross margin)	12	11	10	10
營業利益率 (Operation income margin)	2	(1)	(1)	(1)
稅前淨利率 (Per-tax income margin)	5	3	1	1
淨利率 (Profit Margin)	4	3	1	1



資產負債表

Balance Sheet

單位：新台幣百萬元
Unit: NT\$ million

	2019/9/30	2018/9/30
現金 (Cash)	2,403	2,441
應收帳款淨額 (Accounts receivable, net)	3,672	3,608
流動資產 (Total current assets)	9,506	9,526
透過其他綜合損益按公允價值衡量之金融資產-非流動 (Non-current financial assets at fair value through other comprehensive income)	3,035	2,692
非流動資產 (Total non-current assets)	5,537	4,666
資產總計 (Total assets)	15,043	14,192
應付帳款 (Total accounts payable)	4,231	4,521
負債總計 (Total liabilities)	6,364	5,926
股本 (Total capital stock)	1,923	1,923
保留盈餘 (Total retained earnings)	2,497	2,466
透過其他綜合損益按公允價值衡量之金融資產未實現評價損益 (Unrealised gains (losses) from financial assets measured at fair value through other comprehensive income)	2,954	2,552
權益總計 (Total equity)	8,679	8,266
每股淨值(元) (Book Value Per Share)	43.74	41.63

Non-Operating Profit Breakdown

單位：新台幣仟元
Unit: NT\$ thousand

	2019/3rd	2018/3rd	2019/01/01 To 2019/09/30	2018/01/01 To 2018/09/30
利息收入 (Interest revenue)	8,768	6,393	26,042	23,015
股利收入 (Dividend revenue)	94,703	99,923	94,703	99,923
外幣兌換(損)益淨額 (Foreign exchange (loss) gain)	(20,092)	17,248	(8,246)	14,210
處份投資利益 (Gain on disposal of investments)	-	-	35,791	44,229
其他 (Others)	22,985	39,372	96,641	91,016
合計 (Total)	106,364	162,936	244,931	272,393

POWER
NEVER ENDS